

**CBCS Syllabus for**  
**Department of Psychology**  
**Nagaland University**

**Honours and Pass courses(BA with  
Psychology)**

**2022**

## **COURSE CONTENT**

### **A. HONOURS COURSE**

#### **CORE PAPERS**

Paper Code	Course Code	Title of the paper	Total Credit 6
C-1	C-PSY-01	Introduction to Psychology	Theory+Practical(4+2)
C-2	C-PSY-02	Biopsychology	Theory+Tutorial(5+1)
C-3	C-PSY-03	Psychology of Individual Differences	Theory+Practical(4+2)
C-4	C-PSY-04	Statistical Methods for Psychological Research - I	Theory+Tutorial(5+1)
C-5	C-PSY-05	Psychological Research	Theory+Tutorial(5+1)
C-6	C-PSY-06	Development of Psychological thought	Theory+Tutorial(5+1)
C-7	C-PSY-07	Social Psychology	Theory+Tutorial(5+1)
C-8	C-PSY-08	Statistical Methods for Psychological Research - II	Theory+Tutorial(5+1)
C-9	C-PSY-09	Developmental Psychology	Theory+Tutorial(5+1)
C-10	C-PSY-10	Applied Social Psychology	Theory+Practical(4+2)
C-11	C-PSY-11	Understanding Psychological Disorders	Theory+Tutorial(5+1)
C-12	C-PSY-12	Organisational Behaviour	Theory+Practical(4+2)
C-13	C-PSY-13	Understanding and Dealing with Psychological Disorders	Theory+Tutorial(5+1)
C-14	C-PSY-14	Counselling Psychology	Theory+Practical(4+2)

#### **GENERIC ELECTIVE PAPERS**

Paper Code	Course Code	Title of the paper	Total Credit 6
GE-1	G-PSY-01	General Psychology	Theory+Tutorial(5+1)
GE-2	G-PSY-02	Human Development	Theory+Tutorial(5+1)
GE-3	G-PSY-03	Psychology at Work	Theory+Tutorial(5+1)
GE-4	G-PSY-04	Introduction to Social Psychology	Theory+Tutorial(5+1)

**DISCIPLINE SPECIFIC ELECTIVE**

Paper Code	Course Code	Title of the paper	Total Credit
DSE-1	DSE-PSY-01	A.Positive Psychology	Theory + Practical (4+2)
		B.Industrial/Organisational Psychology	Theory + Practical (4+2)
DSE-2	DSE-PSY-02	A.Media Psychology	Theory+Tutorial(5+1)
		B.Forensic Psychology	Theory+Tutorial(5+1)
DSE-3	DSE-PSY-03	A. Human Resource Management	Theory + Tutorial (5+1)
		B.Community Psychology	Theory+Tutorial(5+1)
DSE-4	DSE-PSY-04	A.Health Psychology	Theory + Practical (4+2)
		B.Project or Dissertations	6

**SKILL ENHANCEMENT COURSES**

Paper Code	Course Code	Title of the paper	Total Credit
SEC-1	SEC-PSY-01	Emotional Intelligence	Theory(2)
SEC-2	SEC-PSY-02	Stress Management	Theory(2)

## **B.PASS COURSE (BA WITH PSYCHOLOGY)**

### **CORE PAPERS**

Paper Code	Course Code	Title of the paper	Total Credit
			6
DSC-1A	DSC-PSY-1	General Psychology	Theory + Practical (4+2)
DSC -1B	DSC-PSY-2	Human Development	Theory+Tutorial(5+1)
DSC-1C	DSC-PSY-3	Psychology at work	Theory + Practical (4+2)
DSC-1D	DSC-PSY-4	Introduction to Social Psychology	Theory+Tutorial(5+1)

### **SKILL ENHANCEMENT COURSES**

Paper Code	Course Code	Title of the paper	Total Credit
			2
SEC-1	SEC-PSY-1	Emotional Intelligence	Theory(2)
SEC-2	SEC-PSY-2	Stress Management	Theory(2)
SEC-3	SEC-PSY-3	Effective Decision Making	Theory(2)
SEC-4	SEC-PSY-4	Educational Psychology	Theory(2)

### **DISCIPLINE SPECIFIC ELECTIVE**

Paper Code	Course Code	Title of the paper	Total Credit
			6
DSE1A	DSE-PSY-1	A.Positive Psychology	Theory + Practical (4+2)
		B. Industrial/ Organizational Psychology	Theory + Practical (4+2)
DSE1B	DSE-PSY-2	A.Community Psychology	Theory + Practical(4+2)
		B. Health Psychology	Theory + Practical(4+2)
<b>GENERIC ELECTIVE</b>			
GE-1	G-PSY – 5	Psychology for Living	Theory + Tutorial (5+1)
GE-2	G-PSY-6	Psychology of Gender	Theory + Tutorial (5+1)

## COURSE STRUCTURE(HONOURS IN PSYCHOLOGY)

<i>Course</i>	<i>Code</i>	<i>Course title</i>	<i>Marks (End Sem exam + Internal)</i>	<i>Hours per week</i>	<i>Credits</i>
<b>Semester I</b>					
<b>C1</b>	C-PSY-01	Introduction to Psychology	75+25=100	Theory + Practical (4+2)	6
<b>C2</b>	C-PSY-02	Biopsychology	75+25=100	Theory + Tutorial (5+1)	6
<b>GE1</b>	G-PSY-01	General Psychology	75+25=100	Theory + Tutorial (5+1)	6
<b>Semester II</b>					
<b>C3</b>	C-PSY-03	Psychology of Individual Differences	75+25=100	Theory + Practical (4+2)	6
<b>C4</b>	C-PSY-04	Statistical Methods for Psychological Research - I	75+25=100	Theory + Tutorial (5+1)	6
<b>GE2</b>	G-PSY-02	Human Development	75+25=100	Theory + Tutorial (5+1)	6
<b>Semester III</b>					
<b>C5</b>	C-PSY-05	Psychological Research	75+25=100	Theory + Tutorial (5+1)	6
<b>C6</b>	C-PSY-06	Development of Psychological thought	75+25=100	Theory + Tutorial (5+1)	6
<b>C7</b>	C-PSY-07	Social Psychology	75+25=100	Theory + Tutorial (5+1)	6
<b>SEC1</b>	SEC-PSY-01	Emotional Intelligence	75+25=100	Theory (2)	2
<b>GE3</b>	G-PSY-03	Psychology at Work	75+25=100	Theory + Tutorial (5+1)	6
<b>Semester IV</b>					
<b>C8</b>	C-PSY-08	Statistical Methods for Psychological Research - II	75+25=100	Theory + Tutorial (5+1)	6
<b>C9</b>	C-PSY-09	Developmental Psychology	75+25=100	Theory + Tutorial (5+1)	6
<b>C10</b>	C-PSY-10	Applied Social Psychology	75+25=100	Theory + Practical (4+2)	6
<b>SEC2</b>	SEC-PSY-02	Stress Management	75+25=100	Theory (2)	2

<b>GE4</b>	G-PSY-04	Introduction to Social Psychology	75+25=100	Theory + Tutorial (5+1)	6
<b>Semester V</b>					
<b>C11</b>	C-PSY-11	Understanding Psychological Disorders	75+25=100	Theory + Tutorial (5+1)	6
<b>C12</b>	C-PSY-12	Organisational Behaviour	75+25=100	Theory + Practical (4+2)	6
<b>DSE1</b>	DSE-PSY-01	A.Positive Psychology OR B.Industrial/Organisational psychology	75+25=100	Theory + Practical (4+2)	6
<b>DSE2</b>	DSE-PSY-02	A.Media Psychology OR B.Forensic Psychology	75+25=100	Theory + Tutorial (5+1)	6
<b>Semester VI</b>					
<b>C13</b>	C-PSY-13	Understanding and Dealing with Psychological Disorders	75+25=100	Theory + Tutorial (5+1)	6
<b>C14</b>	C-PSY-14	Counselling Psychology	75+25=100	Theory + Practical (4+2)	6
<b>DSE3</b>	DSE-PSY-03	A.Human Resource Management OR B.Community Psychology	75+25=100	Theory + Tutorial (5+1)	6
<b>DSE4</b>	DSE-PSY-04	A.Health Psychology OR B.Project or Dissertations	75+25=100	Theory + Practical (4+2) (6)	6
<b>Total Marks</b>			<b>2400</b>	<b>Total credits</b>	<b>136</b>

## COURSE STRUCTURE (PASS Course- B.A. with PSYCHOLOGY)

<i>Course</i>	<i>Code</i>	<i>Course title</i>	<i>Marks End Sem exam + Internal</i>	<i>Hours per week</i>	<i>Credits</i>
<b>Semester I</b>					
<b>C1</b>	DSC-PSY-1	General Psychology	75+25=100	Theory + Practical (4+2)	6
<b>Semester II</b>					
<b>C 2</b>	DSC-PSY-2	Human Development	75+25=100	Theory + Tutorial (5+1)	6
<b>Semester III</b>					
<b>C 3</b>	DSC-PSY-3	Psychology at work	75+25=100	Theory + Practical (4+2)	6
<b>SEC 1</b>	SEC-PSY-1	Emotional Intelligence	75+25=100	Theory	2
<b>Semester IV</b>					
<b>C 4</b>	DSC-PSY-4	Introduction to Social Psychology	75+25=100	Theory + Tutorial (5+1)	6
<b>SEC 2</b>	SEC-PSY-2	Stress Management	75+25=100	Theory	2
<b>Semester V</b>					
<b>SEC 3</b>	SEC-PSY-3	Effective Decision Making	75+25=100	Theory	2
<b>DSE 1</b>	DSE-PSY-1	A.Positive Psychology <b>OR</b> B. Industrial/ Organizational Psychology	75+25=100	Theory + Practical (4+2)	6
<b>GE 1</b>	G-PSY – 5	Psychology for Living	75+25=100	Theory + Tutorial (5+1)	6
<b>Semester VI</b>					
<b>SEC 4</b>	SEC-PSY-4	Educational Psychology	75+25=100	Theory	2
<b>DSE2</b>	DSE-PSY-2	A.Community Psychology <b>OR</b> B.Health Psychology	75+25=100	Theory + Practical (4+2)	6
<b>GE 2</b>	G-PSY-6	Psychology of Gender	75+25=100	Theory + Tutorial (5+1)	6
<b>Total Marks</b>			<b>1200</b>	<b>Total credits</b>	<b>56</b>

## **HONOURS COURSE-CORE PAPERS**

### **C-PSY-01: INTRODUCTION TO PSYCHOLOGY**

#### **Objectives:**

- To introduce students to the basic concepts of the field of psychology with an emphasis on applications of psychology in everyday life.

#### **Unit 1: Introduction to Psychology**

What is psychology? Perspectives on behaviour; Methods of psychology (special emphasis on experimentation); subfields of psychology; Psychology in modern India

#### **Unit 2: Perception, Thinking and Language**

Sensation: visual and auditory; Perceptual organization; Perceptual constancies; Depth perception; Mental imagery; Concepts; Nature of decision making; Nature of language; Language development

#### **Unit 3: Learning**

Principles and applications of Classical conditioning; Operant conditioning; Observational learning; Learning strategies; Learning in a digital world

#### **Unit 4: Memory**

Models of memory: Atkinson and Shiffrin memory model, Baddeley's model of working memory, Forgetting, Improving memory.

#### **Unit 5: Motivation and Emotions**

Theories of motivation: McClelland's need theory and Maslow's need theory; Types of motivation; motivational conflict; Theories of emotion: James Lange and Cannon Bard; Physiological basis emotion; Non-verbal expression of emotion

#### **Practicum:**

- Any 2 practicum pertaining to C-PSY-01 (Introduction to psychology) preferably experiments

#### **Readings:**

- Baron, R. & Misra, G. (2013). *Psychology*. Pearson.
- Chadha, N.K. & Seth, S. (2014). *The Psychological Realm: An Introduction*. Pinnacle Learning, New Delhi.
- Ciccarelli, S. K., & Meyer, G. E. (2010). *Psychology: South Asian Edition*. New Delhi: Pearson Education.
- Passer, M.W. & Smith, R.E. (2010). *Psychology: The science of mind and behaviour*. New Delhi: Tata McGraw-Hill.



## **C-PSY-02: BIOPSYCHOLOGY**

### **Objectives:**

- To explore the biological basis of experience and behaviour.
- To develop an understanding of the influence of behaviour, cognition, and the environment on bodily system.
- To develop an appreciation of the neurobiological basis of psychological function and dysfunction.

### **Unit 1: Introduction to Biopsychology**

Nature and scope; Methods and ethics in biopsychology; Divisions of biopsychology

### **Unit 2: The Functioning brain**

Structure, and functions of the brain; Neuroplasticity of Brain (neural degeneration, neural regeneration, and neural reorganization); hemispheric specialization

### **Unit 3: Organization of Nervous Systems**

Structure and functions of neurons; Neural conduction and Synaptic transmission; structure and function of CNS and PNS

### **Unit 4: Neurotransmitters**

Types and role of neurotransmitters; functional abnormalities of neurotransmitters

### **Unit 5: Endocrine System**

Structure, functions and abnormalities of major glands: Thyroid, Adrenal, Gonads, Pituitary, Pancreas and Pineal.

### **Readings:**

- Breedlove, S. M., Rosenzweig, M. R., & Watson, N. V. (2007) *Biological Psychology: An introduction to behavioral, cognitive, and clinical neuroscience*, 5th Edition. Sinauer Associates, Inc., Sunderland, Massachusetts.
- Carlson, N. R. (2009) *Foundations of Physiological Psychology*, 6th Edition. Pearson Education, New Delhi.
- Levinthal, C. F. (1983). *Introduction to Physiological Psychology*. New Delhi: PHI.
- Pinel, J. P. J. (2011) *Biopsychology*, 8th Edition. Pearson Education, New Delhi.
- Rozenweig, M. H. (1989). *Physiological Psychology*. New York: Random

## **C-PSY – 03: PSYCHOLOGY OF INDIVIDUAL DIFFERENCES**

### **Objectives:**

- To develop an understanding of the concept of individual differences with the goal to promote self-reflection and understanding of self and others.

### **Unit 1:Personality**

Nature of personality; Biological foundations of personality; Culture, gender and personality; Perspectives on personality: Psychodynamic, socio-cultural, humanistic, trait and type.

### **Unit 2: Intelligence**

Concept of intelligence: Gardner's multiple intelligences; Emotional Intelligence, Heredity, environment and intelligence; Group differences in intelligence; Extremes of intelligence.

### **Unit 3: Indian approach**

Self in Indian thought: the Anatta view of Buddhism, the non-dualist view of Advaita, the Visishta-Advaita view of Ramanija

### **Unit 4:Enhancing Individual's Potential**

Motivation: Intrinsic motivation and Self-determination theory; Enhancing cognitive potential, Self-regulation and self enhancement; Fosteringcreativity

### **Unit 5:Aptitude**

Concept of aptitude; specific abilities; Aptitude tests and applications

### **Practicum:**

- 2 psychological tests (one based on Intelligence and one based on personality).

### **Readings:**

- Chadha, N.K. & Seth, S. (2014). *The Psychological Realm: An Introduction*. Pinnacle Learning, New Delhi.
- Carr, A. (2011): *Positive psychology*. Routledge.
- Ciccarelli, S. K., & Meyer, G. E. (2010). *Psychology: South Asian Edition*. New Delhi: Pearson Education.
- Cornelissen, R.M.M., Misra, G. &Varma, S. (2011). *Foundations of Indian Psychology, Vol 1*. Pearson.
- Gregory, R.J. (2006). *Psychological Testing: History, Principles, and Applications* (4<sup>th</sup> Ed.). New Delhi: Pearson Education.
- Mentis, M., Dunn-Bernstein, M., Mentis, M., &Skuy, M. (2009). *Bridging learning: Unlocking cognitive potential in and out of the classroom*. Corwin.
- Passer, M.W. & Smith, R.E. (2010). *Psychology: The science of mind and behaviour*.New Delhi: Tata McGraw-Hill.

## **C-PSY – 04: STATISTICAL METHODS FOR PSYCHOLOGICAL RESEARCH - I**

### **Objectives:**

- To help students understand the usefulness of statistics in Psychological research
- To orient the students to the basic concepts of statistics
- To familiarize students with the use of graphical representation of data.

### **Unit 1: Introduction**

Relevance of Statistics in Psychological Research; Descriptive and Inferential Statistics; Variables; Scales of Measurements; Frequency Distributions; Percentiles; and Percentile Ranks.

### **Unit 2: Graphic Representation of Frequency Distributions**

Uses of graphical representation of data; The Histogram; The Frequency Polygon ; The Bar Diagram; Pie Chart; The Cumulative Percentage Curve

### **Unit 3: Measures of Central Tendency and Variability**

Central Tendency: Properties and calculation of Mean, Median and Mode; Variability: Properties of the Range and Semi-Interquartile Range, the Variance, Standard Deviation and Quartile deviation; Calculation of the Standard Deviation

### **Unit 4: The Normal Probability Curve (NPC)**

The Nature of the NPC; Standard Scores and the NPC; Finding areas from the NPC when the score is known; Finding scores when the area is not known; divergence from normality (Skewness and Kurtosis)

### **Unit 5: Correlation**

Correlation co-efficient; Calculating Pearson's Correlation Coefficient from Deviation Scores and from raw scores; Cautions Concerning Correlation Coefficients

### **Readings:**

- Aron, A., Aron, E.N., & Coups, E.J. (2007). *Statistics for Psychology*. (4th Ed.) India: Pearson Education, Prentice Hall.
- Chadha, N.K. (1991) *Statistics for Behavioral and Social Sciences*. Reliance Pub. House: New Delhi.
- Coolican, H. (2006). *Introduction to Research Methodology in Psychology*. London: Hodder Arnold.
- Howell, D. (2009) *Statistical methods for Psychology*.
- King, B.M. & Minium, E.W, (2007). *Statistical Reasoning in the Behavioral Sciences*, USA: John Wiley & Sons.
- Mangal, S.K. (2012). *Statistics in Psychology & Education*. 2nd Edition. New Delhi: PHI learning Pvt. Ltd.

## **C-PSY – 05: PSYCHOLOGICAL RESEARCH**

### **Objectives:**

- To inform the students about the basics of scientific research in Psychology
- To familiarize students with the concepts of psychological testing and psychological scale.

## **Unit 1: Introduction**

Goals of Psychological Research; Research process (perceiving a question, forming hypothesis, testing hypothesis, drawing conclusions, reporting of result); Quantitative and Qualitative Orientations towards Research, Ethics of psychological research

## **Unit 2: Sampling**

Meaning of sampling; Methods of sampling: Probability sampling: simple random sampling, stratified random sampling, systematic sampling, cluster sampling; Non-Probability sampling: quota sampling, incidental sampling, snowball sampling

## **Unit 3: Methods of Data Collection**

Primary data, secondary data, observation, interview, survey, diary, archival, focus groups

## **Unit 4: Research Methods**

Experimental methods; Quasi experimental methods: control - experimental pre-test post-test, time-series, Solomon 4 groups design; non-experimental: case study, observation, correlation

## **Unit 5: Psychological Testing**

Introduction to psychological testing; Characteristics of tests: Reliability, Validity, Norms

### **Readings:**

- Chadha, N.K. (2009) *Applied Psychometry*. Sage Pub: New Delhi.
- Dyer, C. (2001) *Research in Psychology: A Practical Guide to Research Methodology and Statistics (2nd Ed.)* Oxford: Blackwell Publishers
- Gregory, R.J. (2006). *Psychological Testing: History, Principles, and Applications (4th Ed.)*. New Delhi: Pearson Education.
- Murphy, K.R. & Davidshofer, C. O. (2004). *Psychological Testing: Principles & Applications (6th Ed.)* New Jersey: Prentice Hall.
- Neuman, W.L. (2006). *Social Research Methods: Qualitative and Quantitative Approaches (6th Ed.)* Boston: Pearson Education.
- Willig, C. (2001). *Introducing qualitative research in psychology: Adventures in theory and method*. Philadelphia : Open University Press.

## **C-PSY – 06: DEVELOPMENT OF PSYCHOLOGICAL THOUGHT**

### **Objectives:**

- This course provides a basic introduction to the development of the discipline both from the Indian as well as western perspective.
- Review the development of psychological thought and introduce the issues and debates in contemporary psychology.

### **Unit 1: Understanding Psyche: Debates and Issues**

Free will and determinism; Empiricism and rationality; Issues of Consciousness; Mind Body Relationship (East-West Comparison)

### **Unit 2: Early Schools of Psychology**

Associationism; Structuralism; Functionalism

### **Unit 3: Positivist Orientation**

Behaviorism to cognition: contributions of – Watson, Tolman, Hull, and Skinner; Cognitive revolution

### **Unit 4: Psychoanalytic and Humanistic-Existential Orientation**

Freudian Psychoanalysis; The turn towards ‘social’ – Adler, Jung; Ego psychology – Erik Erikson, Object relations – Melanie Klein; Cultural psychoanalysis – Sudhir Kakar

### **Unit 5: Contemporary Developments**

Feminism; Social constructionism; Interpretivism; Phenomenology

### **Readings:**

- Benjamin Jr. (2009). *A History of Psychology: Original Sources & Contemporary Research* 3rd Edn. Blackwell Publishing.
- Feist & Feist. *Theories of Personality* McGraw Hill Higher Education.
- King, D.B., Viney, W. & Woody, W.D. (2008). *A history of psychology: Ideas and context*. (4th Ed.). Pearson Education.
- Kurt Pawlik, Gery D'ydewalle (2006). *Psychological Concepts: An International Historical Perspective*. Taylor Francis Group.
- Leahey, T.H. (2005). *A History of Psychology: Main currents in psychological thought* (6th Ed.). Singapore: Pearson Education.
- Mc Adams (2000). *The Person: An Integrated Introduction to Personality Psychology*. John Wiley
- Paranjpe, A. C. (1984). *Theoretical psychology: The meeting of East and West*. New York: Plenum Press.
- St. Clair, Michael. (1999). *Object Relations and Self-Psychology: An Introduction*. Wadsworth Publishing Company.
- Schultz & Schultz (1999). *A History of Modern Psychology*. Harcourt College Publishers/ Latest edition available.
- Wolman, B.B. (1979). *Contemporary theories & systems in psychology*. London: Freeman Book Co.

## C-PSY – 07: SOCIAL PSYCHOLOGY

### **Objectives:**

- To orient students to the field of social psychology
- To familiarize students with the basic social psychological concepts
- To help the students understand the importance of group dynamics

### **Unit 1: Introduction**

Definition, Nature, Origin and Development; Scope of Social Psychology; Research methods in social psychology

### **Unit 2: Understanding and Evaluating the Social World**

Social cognition: process and role of schemas in social cognition; Social Perception – non-verbal communication, attribution (Kelley's Theory), impression formation and management

### **Unit 3: Attitudes**

Nature, structure and functions of attitudes; Attitudes formation and attitude change; Prejudice (causes and techniques for reducing prejudice); Discrimination (gender and racial)

### **Unit 4: Social influence**

Conformity: types of conformity, factors influencing conformity; Compliance: types of compliance; Obedience: factors influencing obedience

### **Unit 5: Group Dynamics**

Nature of groups: norms, status, and power; Group decision making; Group and task performance; Leadership styles: transformational and autocratic

### **Readings:**

- Baron, R.A., Byrne, D. & Bhardwaj, G. (2010). *Social Psychology* (12th Ed). New Delhi: Pearson.
- Chadha, N.K. (2012). *Social Psychology*. MacMillan: New Delhi
- Deaux, K. & Wrightsman, L. (2001). *Social Psychology*. California: Cole Publishing
- Kassin, S., Fein, S., & Markus, H.R. (2008). *Social psychology*. New York: Houghton Mifflin.
- Misra, G. (2009). *Psychology in India*, Volume 4: Theoretical and Methodological Developments (ICSSR survey of advances in research). New Delhi: Pearson.
- Myers, D.G. (2008). *Social psychology* New Delhi: Tata McGraw-Hill.
- Taylor, S.E., Peplau, L.A. & Sears, D.O. (2006). *Social Psychology* (12th Ed). New Delhi: Pearson.

## **C-PSY – 08: STATISTICAL METHODS FOR PSYCHOLOGICAL RESEARCH – II**

### **Objectives:**

- To educate students with the techniques of inferential statistics and hypothesis testing.

### **Unit 1: Introduction to Inferential Statistics and Hypothesis Testing about Single Means**

The meaning of Statistical Inference and Hypothesis Testing; The Null and the Alternative Hypotheses; Choice of HA: One-Tailed and Two-Tailed Tests; levels of significance testing; standard error; hypothesis testing of single means - calculation.

### **Unit 2: Hypothesis Testing About the Difference between Two Means**

Properties of the sampling distribution of the difference between means; Student's t-distribution; Assumptions for t-test for two independent groups, Testing the Hypothesis of the difference between two independent means - calculation; Assumptions for t-test for two correlated groups, Testing the hypothesis of the difference between two dependent (Correlated) means - calculation

### **Unit 3: Hypothesis Testing for Differences among 3 or More Groups: One-Way Analysis of Variance (ANOVA)**

Assumptions Associated with ANOVA; The Basis of One-Way Analysis of Variance; hypothesis testing for differences among three or more independent groups: one way ANOVA (calculation); Comparison of t and F.

### **Unit 4: Hypothesis Testing for Categorical Variables**

The Chi-Square as a measure of discrepancy between expected and observed frequencies; Assumptions of Chi-Square; Calculation of the Chi-Square Goodness-of-Fit-Test- One Way Classification; Chi Square for two classification variables – contingency table analysis.

### **Unit 5: Nonparametric Approaches and SPSS**

Distribution-free nonparametric tests; Comparison with parametric tests; Types of non-parametric tests, Uses and applications of nonparametric tests; Getting Started with SPSS; Uses of SPSS in statistics and research.

### **Reading List:**

- Aron, A., Aron, E.N., & Coups, E.J. (2007). *Statistics for Psychology* (4th Ed). India: Prentice Hall.
- N.K. Chadha (1991) *Statistics for Behavioral and Social Sciences*. Reliance Pub. House: New Delhi
- Coakes, S. J., Steed, L., & Ong, C. (2009). *SPSS: Analysis Without Anguish Using Version 16.0 for Windows*. Milton, QLD: Wiley Students Edition.
- Field, A. (2009). *Discovering Statistics using SPSS* (3rd Ed). New Delhi: Sage.
- King, B.M. & Minium, E.W. (2007). *Statistical Reasoning in the Behavioral Sciences* (5th Ed). USA: John Willey.
- Siegal, S. (1956). *Nonparametric Statistics*. NY: McGraw Hill

## **C-PSY – 09: DEVELOPMENTAL PSYCHOLOGY**

### **Objectives:**

- To orient the students to the historical context in the field of developmental psychology
- To familiarize students to the foundations and various aspects of human development
- To provide students the basic theoretical orientation to human development
- To familiarize students to the various methods of studying human development

### **Unit 1: Introduction**

Concepts of human development; History of Developmental Psychology; Aspects of Human Development: Physical, Cognitive, Social and Moral; Factors influencing human development.

### **Unit 2: Theories of Development**

Piaget's theory of cognitive development; Bowlby's theory; Kohlberg's theory; Vygotsky's sociocultural theory

### **Unit 3: Foundations of Development**

Ovulation and Fertilization; Cell Division; Prerequisites of Conception; Mechanisms of Heredity: DNA, Genes and Chromosomes.

### **Unit 4: Lifespan development**

Infancy; Early childhood; Later Childhood; Adolescence; Adulthood; Old age (biological changes, cognitive development and developmental tasks)

### **Unit 5: Socio-Cultural Contexts for Human Development**

Family; Peers; Media & Schooling; Human Development in the Indian context

### **Readings:**

- Berk, Laura E. 1999. *Child Development*. Prentice Hall of India.
- Morgan, C.T., King, R.A., Weisz, J.R., & Schopler, J: *Introduction to Psychology*. McGraw Hill Book Co., 1986.
- Hurlock, Elizabeth B. 1981. *Developmental Psychology – a life-span approach*. 5th edition. Tata McGraw Hill Publication.



## **C-PSY – 10: APPLIED SOCIAL PSYCHOLOGY**

### **Objectives:**

- To help student understand social problems and gain knowledge about intervention strategies.

### **Unit 1: Introduction:**

Nature of applied Social Psychology; Social influences on behaviour; Methodological approaches – participatory action and learning research techniques

### **Unit 2: Applying Social Psychology-I:**

Environment; Population; Diversity

### **Unit 3: Applying Social Psychology-II:**

Work; Health; Legal System

### **Unit 4: Applying Social Psychology-III:**

Education; sports; media

### **Unit 5: Intervention and Evaluation:**

Impact analysis; Process of intervention; Need for evaluation for effective programme; Case studies in Indian context

### **Practicum:**

- 2 practicum (experiments/test) based on topics in C-PSY-10.

### **Readings:**

- Kloos, B., Hill, j., Thomas, E., Wandersman, Elias, M. J., & Dalton, J.H. (2012). *Community psychology: Linking individuals and communities*. Wadsworth, Cengage.
- Mikkelson, B. (1995). *Methods for development work and research: A guide for practioners*. New Delhi: Sage.
- Schneider, F.W., Gruman, A., Coult, L .M. (Eds.). (2012). *Applied social psychology: Understanding and addressing social and practical problems*. New Delhi: Sage publications.
- Smith, P.B., Bond, M.H., & Kagitcibasi, C. (2006). *Understanding social psychology across cultures*. New Delhi: Sage Publication.

## **-PSY – 11: UNDERSTANDING PSYCHOLOGICAL DISORDERS**

### **Objectives:**

- The paper aims at providing an overview about the concept of abnormality and the clinical picture and dynamics of various psychological disorders. This will sensitize the students to information on psychopathology and dispel myths regarding it.

### **Unit 1: Understanding Abnormality**

Abnormality: definition and criteria; classification (latest edition of DSM & ICD), Clinical Assessment

### **Unit 2: Perspectives of Psychopathology**

Biological Model; Psychodynamic; Behavioural; Cognitive; Humanistic and existential; Socio-cultural

### **Unit 3: Signs and Symptoms of Mental Disorders**

Mental status pertaining to – attitude, mood and affect, and speech; Thinking: Form and Content; Perception; Sensorium, Insight and judgement

**Unit 4: Clinical States – 1**

Clinical characteristics: Anxiety Disorders, OCD, Dissociative disorders

**Unit 5: Clinical States – 2**

Clinical characteristics: Intellectual Disability, Autism Spectrum Disorder, ADHD, and Learning Disability

**Readings:**

- Barlow D.H. and Durand V.M. (2005). *Abnormal Psychology: An Integrated Approach* (4th Ed.). Wadsworth: New York.
- Bennett, P. (2006). *Abnormal and Clinical Psychology: An introductory textbook*. New York: Open University Press.
- Brewer, K. (2001). *Clinical Psychology*. Oxford : Heinemann Educational Publishers
- Carson, R.C., Butcher, J.N., Mineka, S. & Hooley, J.M. (2008). *Abnormal Psychology*. New Delhi: Pearson.
- Kearney, C. A. & Trull, T. J. (2012). *Abnormal Psychology and Life: A dimensional approach*. New Delhi: Cengage learning.
- Kring, A.M., Johnson, S.L., Davison G.C. & Neale J.M. (2010). *Abnormal Psychology* (11th Ed.). NY: John Wiley.

## **C-PSY – 12: ORGANIZATIONAL BEHAVIOUR**

### **Objectives:**

- To develop an awareness of the concepts related to organizational behaviour.
- Help the students develop connectivity between concepts and practices of organizations.

### **Unit 1: Introduction**

Historical antecedents of Organizational Behaviour: Contributions of Taylor, Weber, and Fayol; Contemporary Trends and Challenges; Challenges in the Indian setting

### **Unit 2: Employee Attitudes**

Job satisfaction; Organizational commitment; Organizational citizenship behaviour

### **Unit 3: Work Motivation**

Early theories (Maslow, McClelland, Two factor), and Contemporary theories (Goal setting, Equity, Expectancy); Indian perspective

### **Unit 4: Dynamics of Organizational Behaviour**

Organizational culture; Power and politics: influence, empowerment and Sexual harassment; Organizational politics

### **Unit 5: Communications in Organization**

Process and direction of communication; Interpersonal communication; Organizational communication; Barriers to effective communication

### **Practicum:**

- 2 practicum (experiments/tests) based on topics in C-PSY-12

### **Readings:**

- Chadha, N.K. (2007). *Organizational Behavior*. Galgotia Publishers: New Delhi.
- Greenberg, J. & Baron, R.A. (2007). *Behaviour in Organizations* (9th Ed.). India: Dorling Kindersley.
- Griffin, R.W. & Moorhead, G. (2009). *Organizational Behavior: Managing People & Organizations*. New Delhi: Biztantra publishers.
- Landy, F.J. & Conte, J.M. (2007) *Work in the 21st Century: An Introduction to Industrial and Organizational Psychology*. New York: Wiley Blackwell.
- Luthans, F. (2009). *Organizational behavior*. New Delhi: McGraw Hill.
- Pareek, U. (2010). *Understanding organizational behaviour*. Oxford: Oxford University Press.
- Prakash, A. (2011). Organizational behavior in India: An indigenous perspective. In G. Misra (Ed.), *Handbook of Psychology*. New Delhi: Oxford University Press.
- Robbins, S. P. & Judge, T.A. (2007) *Organizational Behavior* (12th Ed). New Delhi: Prentice Hall of India.
- Schermerhorn, J.R. , Hunt, J.G. & Osborn, R.N. (2008) *Organizational Behavior* (10<sup>th</sup> Ed.) New Delhi: Wiley India Pvt. Ltd.
- Singh, K. (2010). *Organizational Behavior: Texts & Cases*. India: Dorling Kindersley
- Sinha, J.B.P. (2008). *Culture and Organizational Behavior*. New Delhi: Sage.

## **C-PSY – 13: UNDERSTANDING AND DEALING WITH PSYCHOLOGICAL DISORDERS**

### **Objectives:**

- To help students develop an understanding of the clinical picture and dynamics of psychological disorders.
- To introduce the therapeutic interventions for the various psychological disorders.

### **Unit 1: Schizophrenia Spectrum Disorders**

Clinical Picture and causal factors

### **Unit 2: Mood Disorders**

Clinical Picture and causal factors

### **Unit 3: Personality Disorders**

Clinical Picture and causal factors

### **Unit 4: Sexual Disorders:**

Clinical Picture and causal factors

### **Unit 5: Treatment of disorders**

Biological treatment: Pharmacotherapy and Electroconvulsive therapy; Psychological treatment: Psychoanalytic therapy, Behaviour therapy and Cognitive-Behaviour therapy.

### **Readings:**

- Barlow D.H. and Durand V.M. (2005). *Abnormal Psychology: An Integrated Approach* (4th Ed.). Wadsworth: New York.
- Bennett, P. (2006). *Abnormal and Clinical Psychology: An introductory textbook*. New York: Open University Press.
- Brewer, K. (2001). *Clinical Psychology*. Oxford: Heinemann Educational Publishers
- Carson, R.C., Butcher, J.N., Mineka, S. & Hooley, J.M. (2008). *Abnormal Psychology*. New Delhi: Pearson.
- Kearney, C. A. & Trull, T. J. (2012). *Abnormal Psychology and Life: A dimensional approach*. New Delhi: Cengage learning.
- Kring, A.M., Johnson, S.L., Davison G.C. & Neale J.M. (2010). *Abnormal Psychology* (11th Ed.). NY: John Wiley.
- Plante, T.G. () *Contemporary Clinical Psychology* John Wiley & Sons.
- Riskind, J.H., Manos, M.J. and Alloy, L.B. (2004) *Abnormal Psychology: Current Perspectives*. McGraw Hill

## **C-PSY – 14: COUNSELLING PSYCHOLOGY**

### **Objectives:**

- To develop an understanding of basic concepts, processes, techniques of Counselling.
- To acquaint the learner with the challenges of Counselling.

### **Unit 1: Introduction**

Meaning, purpose and goals of counselling; Nature and history of counselling; Professional issues; Ethics; Education and training of the counsellor

### **Unit 2: Counselling Process**

Core conditions of counselling; counselling skills; Stages of counselling; Assessment for counselling

### **Unit 3: Approaches of Counselling**

Psychoanalytic techniques; Humanistic approaches; Behavioural techniques; Cognitive techniques

### **Unit 4: Counselling Applications**

Child Counselling; Family Counselling; Career Counselling; Crisis intervention: suicide, grief, sexual abuse, and trauma

### **Unit 5: Contemporary Trends**

Indian approaches: yoga and meditation; Technology and counselling; Expressive techniques: art, music, and dance

### **Practicum:**

- 2 practicum based on topics in C-PSY-14.

### **Readings:**

- Aguilera, D.C. (1998) *Crisis Intervention: Theory and Methodology* 8<sup>th</sup> Ed. Philadelphia: Mosby
- Belkin, G. S. (1998). *Introduction to Counselling* (3rd Ed.) Iowa: W. C. Brown
- Capuzzi, D. & Gross, D. R. (2007). *Counselling and Psychotherapy: Theories and Interventions* (4th Ed.) New Delhi. Pearson.
- Corey, G. (2009) *Counselling and Psychotherapy; Theory and Practice*. (7th Ed.) New Delhi: Cengage Learning.
- Altmaier and J.C. Hansen. *The Oxford Handbook of Counselling Psychology*. New York: Oxford University Press.
- Gibson, R. L. & Mitchell, M. H. (2012). *Introduction to Counselling and Guidance* (7<sup>th</sup> Ed.) New Delhi: Pearson
- Gladding, S. T. (2012). *Counselling: A Comprehensive Profession*. (7th Ed) New Delhi. Pearson.
- Hansen, J.C. (2012). Contemporary Counselling Psychology. In E. M. Altmaier and J.C.
- Nelson-Jones, Richard. (2008). *Basic Counseling Skills: A helper's manual*, 2<sup>nd</sup> Edition, Sage, South Asia Edition
- Rao, K. (2010). Psychological Interventions: From Theory to Practice. In G. Misra (Ed):
- Psychology in India. Volume 3: *Clinical and Health Psychology*. New Delhi. ICSSR/ Pearson.
- Rao, S.N. & Sahajpal, P. (2013) *Counselling and Guidance*. New Delhi: Tata McGraw Hill.
- Sharf, R. S. (2012). *Theories of Psychotherapy & Counselling: Concepts and Cases* (5<sup>th</sup> Ed). Brooks/ Cole Cengage Learning

## HONOURS COURSE-GENERIC ELECTIVE PAPERS

### G-PSY – 01 : GENERAL PSYCHOLOGY

#### Objectives:

- Provide an overview of the basic concepts in psychology to help in better communication and enhance adjustment in life and work.

#### Unit 1: Introduction to Psychology

Nature and fields of psychology; Applications of psychology: Work, Law, and Health

#### Unit 2: Cognitive Processes

Cognitive Processes: Learning, memory and problem solving

#### Unit 3: Conative Affective processes

Conative Processes: Motivation, types of motives (Sociogenic/Psychogenic motives); Affective Processes: Emotion, Positive and negative emotion

#### Unit 4: Psychology of Individual Differences

Theories of personality: Freudian psychoanalysis, type Theories (Sheldon), trait theories (Cattell), humanistic theories (Maslow's); Theories of intelligence: Spearman 'g' theory, Sternberg; Emotional intelligence; Assessment of intelligence and personality

#### Unit 5 – Understanding Developmental Processes

Cognitive Development – Piaget; Moral Development – Kohlberg; Psycho-social Development – Erikson

#### Readings:

- Chadha, N.K. & Seth, S. (2014). *The Psychological Realm: An Introduction*. Pinnacle Learning, New Delhi.
- Ciccarelli, S. K & Meyer, G.E (2008). *Psychology (South Asian Edition)*. New Delhi: Pearson
- Feldman.S.R.(2009).*Essentials of understanding psychology*, 7th Edition New Delhi: Tata McGraw Hill.
- Glassman,W.E.(2000).*Approaches to Psychology*, 3rd Edition. Buckingham:Open University Press.
- Michael ,W., Passer, Smith,R.E.(2007). *Psychology The science of mind and Behavior*. New Delhi:Tata McGraw-Hill.

### G-PSY-02 : HUMAN DEVELOPMENT

#### Objectives:

- To equip the learner with an understanding of the concept and process of human development across the life span
- To impart an understanding of the various domains of human development
- To inculcate sensitivity to socio-cultural context of human development

#### Unit 1: Introduction

Concept of Human Development; Human Development: theories (Piaget, Kohlberg, Erikson) themes and research designs

## **Unit 2: Periods of Life Span Development**

Prenatal development; Birth and Infancy; Childhood; Adolescence; Adulthood

## **Unit 3: Domains of Human Development – I**

Milestones: Cognitive development, Language development, Emotional development

## **Unit 4: Domains of Human Development – I**

Milestones: Physical development, Moral development, Personality development

## **Unit 5: Socio-Cultural Contexts for Human Development**

Family; Peers; Media & Schooling; Human Development in the Indian context

### **Reading List:**

- Berk, L. E. (2010). *Child Development* (9th Ed.). New Delhi: Prentice Hall.
- Mitchell, P. and Ziegler, F. (2007). *Fundamentals of development: The Psychology of Childhood*. New York: Psychology Press.
- Papalia, D. E., Olds, S.W. & Feldman, R.D. (2006). *Human development* (9th Ed.). New Delhi: McGraw Hill.
- Santrock, J. W. (2011). *Child Development* (13th Ed.). New Delhi: McGraw Hill.
- Santrock, J.W. (2012). *Life Span Development* (13th ed) New Delhi: McGraw Hill.
- Saraswathi, T.S. (2003). *Cross-cultural perspectives in Human Development: Theory, Research and Applications*. New Delhi: Sage Publications

## **GE-PSY – 03 : PSYCHOLOGY AT WORK**

### **Objectives:**

- To understand the meaning and theoretical foundations of Industrial/Organisational (I/O) Psychology
- To develop an understanding of how the various theories and methods of I/O Psychology apply to the real work settings

### **Unit 1: Introduction to I/O Psychology**

Defining Industrial/Organisation (I/O) Psychology; Development of I/O Psychology; Contemporary trends and challenges in I/O Psychology; I/O Psychology in India

### **Unit 2: Job Satisfaction and Work Motivation**

Concept of Job satisfaction and work motivation; Causes of Job Satisfaction; Outcomes of Job Satisfaction, Theories of Work Motivation and Applications

### **Unit 3: Communication in Organizations**

Communication process; purpose of communication in organizations; communication networks; Barriers to effective communication; Managing communication

### **Unit 4: Leadership**

The meaning of leadership; Early approaches to leadership; Contemporary approaches to leadership- Transformational & Transactional Leadership; Leadership in a globalized world; Indian perspective on leadership

### **Unit 5: Organisational Culture**

Organizational Culture; Creating and Sustaining Culture; Creating Ethical Organizational Culture; Creating a Customer-Responsive Culture; Spirituality and Organizational Culture.

**Readings:**

- Adler, N.J. (1997). Global Leaders; A Dialogue with future history, *Journal of International Management*, 2, 21-33.
- Adler, N.J. (1997). Global Leadership: Women Leaders. *Management International Review*, Vol. 37, *International Human Resources and Cross Cultural Management*, 171-196.
- Chadha, N.K. (2007). *Organizational Behavior*. Galgotia Publishers: New Delhi. Greenberg, J. & Baron, R.A. (2007). *Behaviour in Organizations* (9th Ed.). India: Dorling Kindersley
- Griffin, R.W. & Moorhead, G. (2009). *Organizational Behavior: Managing People & Organizations*. Biztantra publishers
- Robbins, S. P. & Judge, T.A. (2007). *Organizational Behavior*. 12th Edition. New Delhi: Prentice Hall of India.
- Robbins, S. P. & Judge, T.A. (2008). *Essentials of Organizational Behavior*. 9<sup>th</sup> Edition. New Delhi: Prentice Hall of India.
- Singh, K. (2010). *Organizational Behavior: Texts & Cases*. India: Dorling Kindersley

**G-PSY – 04 : INTRODUCTION TO SOCIAL PSYCHOLOGY**

**Objective:**

- To understand the basics of social psychology and to understand the individual in the social world.

**Unit 1: Introduction**

Brief history of social psychology (special emphasis on India); Scope of social psychology; Applications of social psychology; Approaches towards understanding social behaviour

**Unit 2: Individual Level Processes:**

Person perception: attribution-theories (Kelley's, and Jones & Davis), biases and errors; Attitude: formation, change and resistance to change

**Unit 3: Interpersonal Processes**

Interpersonal attraction; Prosocial behaviour; Aggression

**Unit 4: Group Dynamics**

Key aspects of groups; Cooperation and conflict; Group decision making

**Unit 5: Social influence**

Conformity: factors influencing conformity, types of conformity; Compliance: types of compliance; Obedience: factors influencing obedience

**Readings:**

- Baron, R.A., Byrne, D. & Bhardwaj, G (2010). *Social Psychology* (12th Ed). New Delhi: Pearson.
- Chadha, N.K. (2012). *Social Psychology*. MacMillan: New Delhi
- Myers, D.G. (2008). *Social psychology*. New Delhi: Tata McGraw-Hill.



## HONOURS COURSE-DISCIPLINE SPECIFIC ELECTIVE

### DSE-PSY – 01 (A): POSITIVE PSYCHOLOGY

#### Objective:

- To introduce the basic concepts of the growing approach of positive psychology and understand its applications in various domains.

#### Unit 1: Introduction

Introduction to Positive Psychology; Perspectives on Positive Psychology: Western and Eastern, Character Strengths and virtues.

#### Unit 2: Positive Emotional States and Processes

Happiness and Well-being, Positive Affect and Positive Emotions; Resilience

#### Unit 3: Positive Cognitive States and Processes:

Self-efficacy; Optimism; Hope; Wisdom; Flow; Mindfulness

#### Unit 4: Prosocial Behaviour

Empathy and Egoitism; Portals to altruism; Gratitude; Forgiveness

#### Unit 4: Applications

Work, Education, Ageing, Health

#### Practicum:

- 2 practicum designed from the syllabus so as to enhance the understanding of the concepts and applications of positive psychology.

#### Readings:

- Baumgardner, S.R. Crothers M.K. (2010). *Positive psychology*. Upper Saddle River, N.J.: Prentice Hall.
- Carr, A. (2004). *Positive Psychology: The science of happiness and human strength*. UK: Routledge.
- Peterson, C. (2006). *A Primer in Positive Psychology*. New York: Oxford University Press.
- Seligman, M.E.P. (2002). *Authentic Happiness: Using the New Positive Psychology to Realize Your Potential for Lasting Fulfillment*. New York: Free Press/Simon and Schuster.
- Snyder, C.R., & Lopez, S.J. (2007). *Positive psychology: The scientific and practical explorations of human strengths*. Thousand Oaks, CA: Sage.
- Snyder, C. R., & Lopez, S. (Eds.). (2002). *Handbook of positive psychology*. New York: Oxford University Press.

## **DSE-PSY – 01 (B): INDUSTRIAL/ ORGANIZATIONAL PSYCHOLOGY**

### **Objective:**

- To introduce the basic concepts of I/O psychology and to understand the applications of psychology at the workplace.

### **Unit 1: Introduction**

Industry and organization; Contributions: Taylor, Weber, and Fayol; Contemporary Trends and Challenges; Challenges in the Indian Setting

### **Unit 2: Work Related Attitudes**

Job satisfaction; Organizational Commitment; Organizational Citizenship Behaviour; Work Engagement, Spiritual intelligence

### **Unit 3: Work Motivation**

Theories and application; Indian perspective; Work Motivation: Early theories (Maslow, McClelland); Contemporary theories (Goal setting, Equity)

### **Unit 4: Leadership**

Contemporary perspectives on leadership; Cross-cultural leadership issues; Indian perspective on leadership

### **Unit 5: Communications in Organization**

Function, process and direction of communication; Interpersonal communication; Organizational communication; Barriers to effective communication

### **Practicum:**

- Any 2 practicum based on the syllabus.

### **Reading List:**

- Aamodt, M. G. (2001) *Industrial Organizational Psychology*. India: Cengage Learning.
- Chadha, N.K. (2007) *Organizational Behavior*. Galgotia Publishers: New Delhi.
- Greenberg, J. & Baron, R.A. (2007). *Behaviour in Organizations* (9th Ed.). India: DorlingKindersley.
- Luthans, F. (2009). *Organizational Behavior*. New Delhi: McGraw Hill.
- Muchinsky, P.(2006). *Psychology Applied To Work: An introduction to industrial andorganizational psychology*. NC: Hypergraphic Press.
- Pareek, U.(2010). *Understanding Organizational Behaviour*. Oxford: Oxford UniversityPress.

## **DSE-PSY – 02 (A): MEDIA PSYCHOLOGY**

### **Objectives:**

- To understand the field of Media Psychology
- To understand the effects of media

### **Unit 1: Introduction to Media Psychology**

Defining media psychology; Mass media; Research methods in Media Psychology

### **Unit 2: The Effects of Media Violence**

Effects of watching violent media; Characteristics of the users of violent media; Cognitive factors in media violence; Cultural and ideological aspects of the media violence debate

### **Unit 3: Prosocial Effects of Media**

Media and Prosocial Behaviour: The effects tradition, the effects of prosocial media, and parental mediation

### **Unit 4: Pornography and Erotica**

Definitions of Pornography and Erotica; Effects of Pornography; Effects and Uses of Child Pornography

### **Unit 5: Advertising**

Role of Psychology in Advertising; Cognitive and Behavioural Effects of Advertising; Advertising and Children

### **Readings:**

- Dill, K.E. (2009). *How Fantasy becomes Reality Seeing Through Media Influence*. New York: Oxford University Press.
- Giles, D. (2003). *Media Psychology*. New Jersey: Lawrence Erlbaum Associates Publishers.
- Haugtvedt, C. P., Herr, P. M., & Kardes, F. R. (Eds.). (2008). *Handbook of Consumer Psychology*. NY: Psychology Press.
- Jansson-Boyd, C. V. (2010). *Consumer Psychology*. England: Open University Press.
- Wanke, M. (Ed.). (2009). *Social Psychology of Consumer Behaviour*. NY: Taylor & Francis Group.
- Kirsh, S.J. (2006). *Children Adolescents and Media Violence*. New York: Sage.
- Montgomery, K.C. (2007) *Generation Digital*. MIT Press.
- Wood, R.N. (1983). *Mass Media and Individual*. Minnesota: Woods.

## **DSE-PSY – 02 (B): FORENSIC PSYCHOLOGY**

### **Objectives:**

- To understand what the field of Forensic Psychology is
- To get an orientation to the functioning of the field of forensic psychology

### **Unit 1: Introduction to Forensic Psychology**

Defining forensic psychology; Development of forensic psychology; Major areas of Forensic psychology; Education and training in forensic psychology

### **Unit 2: Assessment in Forensic Psychology**

Important tasks in forensic assessment: reliability and validity; Differences between therapeutic assessment and forensic assessment; Procedures and methods of forensic assessment: Interviewing and psychological testing.

### **Unit 3: Expert Testing in Forensic Science**

Admissibility of expert testimony; Factors that influence expert testimony; Ethics of expert testimony

### **Unit 4: Civil Commitment**

What is civil commitment; Criteria for civil commitment; Process of civil commitment; coercion of civil commitment

### **Unit 5: Criminal and Civil Competence**

Competency to stand trial (CST); Prevalence of CST; Procedure of CST; Competency evaluations; Forensic assessment instruments for competency; Competency to be executed; Competency to refuse the insanity defence.

### **Readings:**

- Huss, Matthew T. (2014). *Forensic Psychology: Research, Clinical Practice, and Applications*. John Wiley & Sons.
- Canter, David. (2010). *Forensic Psychology: A Very Short Introduction*. Oxford University press.

## **DSE-PSY – 03 (A): HUMAN RESOURCE MANAGEMENT**

### **Objectives:**

- To help students understand the various processes and issues inherent in organizations related to human resources.

### **Unit 1: Introduction**

Introduction to Human Resource Management (HRM): Personnel management, HRM and HRD; Context and issues in HRM

### **Unit 2: Human Resource Practices**

Job analysis; Recruitment and selection; Training; Performance evaluation

### **Unit 3: International Human Resource Management (IHRM)**

The context of Globalization; Dimensions of Cultural difference (Hofstede); Policies and practices in the multinational enterprise; Selection of international assignees; Cross-cultural training

#### **Unit 4: Organizational Change and Development**

Organizational change: concepts, models, techniques; Organizational development: concepts, models, techniques

#### **Unit 5: HRD Sectors and Role of Psychology**

Health; education; Science and technology and environmental sectors; entrepreneurial skills for the disadvantaged and unemployed

#### **Practicum:**

- 2 practicum from any of the topics discussed in DSE-PSY-03

#### **Reading List:**

- Aamodt, M.G. (2001) *Industrial/ Organizational Psychology*. Thompson Wadsworth, a division of Thompson learning Inc.
- Bhatnagar, J. & Budhwar, J. (2009). *The changing face of people management in India*. London: Routledge.
- Briscoe, D. R., Schuler, R. S. & Claus, L. (2009). *International human resource management: Policies and practices for multinational enterprises* (3rd Ed). New York: Routledge.
- Chadha, N.K. (2005). *Human Resource Management- Issues, case studies and experiential exercises*. 3rd edition. New Delhi: SaiPrintographers.
- DeCenzo, D.A. & Robbins, S.P. (2006). *Fundamentals of human resource management*. (8th Ed). NY: Wiley.
- Harzing, A-W.K. and Pennington, A. (2011). *International human resource management*. New Delhi: Sage publications.
- Jex, S.M. & Britt, T.W. (2008) *Organizational Psychology: A Scientist- Practitioner Approach*. 2nd ed. John Wiley and sons Inc. New York.
- Luthans, F. (2010) *Organizational Behaviour*. 12th Edition. McGraw Hill.
- Muchinsky, P.M. (2006) *Psychology applied to work: An Introduction to Industrial and Organizational Psychology*. NC : Hypergraphic press
- Pareek, U. (2010) *Understanding Organizational Behaviour*. Oxford: Oxford University Press.
- Robbins, S.P., Judge T.A. and Sanghi, S. (2009) *Organizational Behaviour*. 13th ed. Pearson Education, Inc.
- Schlutz, D. and Schultz, S.E. (2006) *Psychology and Work Today*. 9th ed. New Jersey, Pearson Education Inc.

## **DSE-PSY – 03 (B): COMMUNITY PSYCHOLOGY**

### **Objective:**

- To acquaint students about the history & present status of community mental health services and to help them understand the importance of community participation.

### **Unit 1: Introduction to Community Psychology**

What is community psychology; Ecological levels in community psychology; Levels of intervention

### **Unit 2: Core Values in Community Psychology**

Seven core values in community psychology: individual and family wellness, sense of community, respect for human diversity, social justice, empowerment and citizen participation, collaboration and community strengths, empirical grounding.

### **Unit 3: Sense of Community**

Four elements of sense of community; Questions and issues for defining sense of community; Concepts related to sense of community.

### **Unit 4: Qualitative Methods of Community Research**

Common features of qualitative research; Participant observation; Qualitative interviewing; Focus groups; Case studies

### **Unit 5: Quantitative Methods**

Common features of quantitative methods; Quantitative descriptions; Experimental social innovation and dissemination; Randomized field experiments; Non-equivalent comparison group designs; Interrupted time-series designs

### **Suggested reading:**

- Bloom, B. 1973. *Community Mental Health—A critical analysis*. New Jersey: General Learning Press
- Dalton, J.H., Elias, M.J., & Wandersman, A. 2001. *Community Psychology: Linking Individuals and Communities*. Stamford, CT: Wadsworth.
- Duncan, N. 2007. *Community Psychology: Analysis, Context and Action*. Juta and Company Limited.
- Kloss, Hill, Thomas, Wandersman, Elias and Dalton. *Community Psychology*. Wadsworth Cengage Learning.
- Koch, C.H. (1986) *Community Clinical Psychology*. London: Croon Helm.
- Mann, P.A. (1978). *Community Psychology: Concepts and Application*. New York: The Free Press.
- Rappaport, J. (1977.) *Community Psychology: Values, Research and Action*. New York: Holt, Reindhart and Wingston.

## **DSE-PSY – 04 (A): HEALTH PSYCHOLOGY**

### **Objective:**

- To understand the relationship between psychological factors and physical health and learn how to enhance well-being.

### **Unit 1: Introduction**

Introduction to health psychology; Components of health: social, emotional, cognitive and physical aspects; Mind-body relationship; goals of health psychology; Bio-psychosocial model of health

### **Unit 2: Behaviour and Health**

Characteristics of health behaviour; Barriers to health behaviour; Theories of health behaviour and their implications

### **Unit 3: Personality and Health**

Optimism; Type A behaviour; Hostility; Neuroticism; Extraversion; Conscientiousness

### **Unit 3: Stress**

Nature and Sources of stress; Effects of stress on physical and mental health; Coping and stress management

### **Unit 4: Health Management:**

Health-enhancing behaviours: Exercise, Nutrition, safety, managing and controlling pain; Health Protective behaviours; Illness Management

**Practicum:** Any 2 practicum pertaining to the syllabus.

### **Readings:**

- Allen, F. (2011). *Health psychology and behaviour*. Tata McGraw Hill Edition.
- Dimatteo, M. R., & Martin L. R. (2011). *Health psychology. India*: Dorling Kindersley.
- Misra, G. (1999). *Stress and Health*. New Delhi: Concept.
- Sarafino, E.P. (2002). *Health psychology: Bio psychosocial interactions* (4th Ed.). NY: Wiley.
- Taylor, S.E. (2006). *Health psychology*, 6th Edition. New Delhi: Tata McGraw Hill.

## **DSE-PSY – 04 (B): PROJECT/ DISSERTATION**

### **Objectives:**

- Students should be enabled to design and conduct an original and ethical research. They should be able to write a dissertation in the APA format. The research done can either be empirical/data based (quantitative, qualitative, or mixed-methods) or it can be in the form of a critical review of research and theory.

**Reference** – Latest APA manual for dissertation.

**Evaluation:** Viva jointly by one internal and one external examiner.

## **HONOURS COURSE-SKILL ENHANCEMENT COURSES**

### **SEC-PSY-01: EMOTIONAL INTELLIGENCE**

#### **Objective:**

- To understand the concept of emotional intelligence and learn ways of developing it.

#### **Unit 1: Introduction**

Emotional Intelligence; EQ competencies: self-awareness, self-regulation, motivation, empathy, and interpersonal skills; Importance of Emotional Intelligence

#### **Unit 2: Models of Emotional Intelligence**

Ability models of EQ; Mixed models of EQ

#### **Unit 3: Knowing One's and Others' Emotions**

Levels of emotional awareness; Recognizing emotions in oneself; The universality of emotional expression; Perceiving emotions accurately in others

#### **Unit 4: Managing Emotions**

The relationship between emotions, thought and behaviour; Techniques of managing emotions

#### **Unit 5: Applications**

Workplace; Relationships; Conflict Management; Effective Leadership

#### **Readings:**

- Bar-On, R., & Parker, J.D.A.(Eds.) (2000). *The handbook of emotional intelligence*. San Francisco, California: Jossey Bros.
- Goleman, D. (1995). *Emotional Intelligence*. New York: Bantam Book.
- Goleman, D. (1998). *Working with Emotional Intelligence*. New York: Bantam Books.
- Singh, D. (2003). *Emotional intelligence at work* (2 nded.) New Delhi: Response Books.
- Sternberg, R.J.(2000). *Handbook of intelligence*. Cambridge University Press

### **SEC-PSY-02: STRESS MANAGEMENT**

#### **Objective:**



- In everyday life we experience stress related to various situations. Students will learn how they can make adjustments and manage to cope with stress more effectively.

### **Unit 1: Stress and Sources of Stress**

Stress: Nature and symptoms; Sources of stress: environmental, social, physiological and psychological

### **Unit 2: Stress and Illness**

Stress and illness: cardiovascular system, reactivity and illness; Immune system reactivity and illness; stress, emotions and hypertension; Stress and cancer

### **Unit 3: Stress and Coping**

Coping: functions of coping; Methods of coping: emotional focussed coping and problem focussed coping.

### **Unit 4: Managing Stress - I**

Yoga; Meditation; Relaxation techniques

### **Unit 5: Managing Stress – II**

Biofeedback; Cognitive restructuring; Problem solving

### **Readings:**

- Carr, A. (2004). *Positive Psychology: The science of happiness and human strength*. UK: Routledge.
- DiMatteo, M.R. & Martin, L.R. (2002). *Health Psychology*. New Delhi: Pearson
- Neiten, W. & Lloyd, M.A (2007). *Psychology Applied to Modern life*. Thomson Detmar Learning.
- Sarafino, E.P. (2002). *Health psychology: Bio psychosocial interactions* (4th Ed.). NY: Wiley.

## **PASS COURSE(BA WITH PSYCHOLOGY)- CORE PAPERS**

### **DSC-PSY-1 GENERAL PSYCHOLOGY**

#### **Objectives:**

- Provide an overview of the basic concepts in psychology to help in better communication and enhance adjustment in life and work.

#### **Unit 1: Introduction to Psychology**

Nature and fields of psychology; Applications of psychology: Work, Law, and Health

#### **Unit 2: Cognitive Processes**

Cognitive Processes: Learning, memory and problem solving

#### **Unit 3: Conative Affective processes**

Conative Processes: Motivation, types of motives (Sociogenic/Psychogenic motives); Affective Processes: Emotion, Positive and negative emotion

#### **Unit 4: Psychology of Individual Differences**

Theories of personality: Freudian psychoanalysis, type Theories (Sheldon), trait theories (Cattel), humanistic theories (Maslow's); Theories of intelligence: Spearman 'g' theory, Sternberg; Emotional intelligence; Assessment of intelligence and personality

#### **Unit 5 – Understanding Developmental Processes**

Cognitive Development – Piaget; Moral Development – Kohlberg; Psycho-social Development – Erikson

#### **Readings:**

- Chadha, N.K. & Seth, S. (2014). *The Psychological Realm: An Introduction*. Pinnacle Learning, New Delhi.
- Ciccarelli, S. K & Meyer, G.E (2008). *Psychology (South Asian Edition)*. New Delhi: Pearson
- Feldman.S.R.(2009).*Essentials of understanding psychology*, 7th Edition New Delhi: Tata McGraw Hill.
- Glassman,W.E.(2000).*Approaches to Psychology*, 3rd Edition. Buckingham:Open University Press.
- Michael ,W., Passer, Smith,R.E.(2007). *Psychology The science of mind and Behavior*. New Delhi:Tata McGraw-Hill.

## SEMESTER II

### DSC-PSY- 2 HUMAN DEVELOPMENT

#### Objectives:

- To equip the learner with an understanding of the concept and process of human development across the life span
- To impart an understanding of the various domains of human development
- To inculcate sensitivity to socio-cultural context of human development

#### Unit 1: Introduction

Concept of Human Development; Human Development: theories (Piaget, Kohlberg, Erikson) themes and research designs

#### Unit 2: Periods of Life Span Development

Prenatal development; Birth and Infancy; Childhood; Adolescence; Adulthood

#### Unit 3: Domains of Human Development – I

Milestones: Cognitive development, Language development, Emotional development

#### Unit 4: Domains of Human Development – I

Milestones: Physical development, Moral development, Personality development

#### Unit 5: Socio-Cultural Contexts for Human Development

Family; Peers; Media & Schooling; Human Development in the Indian context

#### Reading List:

- Berk, L. E. (2010). *Child Development* (9th Ed.). New Delhi: Prentice Hall.
- Mitchell, P. and Ziegler, F. (2007). *Fundamentals of development: The Psychology of Childhood*. New York: Psychology Press.
- Papalia, D. E., Olds, S.W. & Feldman, R.D. (2006). *Human development* (9th Ed.). New Delhi: McGraw Hill.
- Santrock, J. W. (2011). *Child Development* (13th Ed.). New Delhi: McGraw Hill.
- Santrock, J.W. (2012). *Life Span Development* (13th ed) New Delhi: McGraw Hill.
- Saraswathi, T.S. (2003). *Cross-cultural perspectives in Human Development: Theory, Research and Applications*. New Delhi: Sage Publications

## SEMESTER-III

### DSC-PSY – 3 : PSYCHOLOGY AT WORK

#### Objectives:

- To understand the meaning and theoretical foundations of Industrial/Organisational (I/O) Psychology
- To develop an understanding of how the various theories and methods of I/O Psychology apply to the real work settings

#### Unit 1: Introduction to I/O Psychology

Defining Industrial/Organisation (I/O) Psychology; Development of I/O Psychology; Contemporary trends and challenges in I/O Psychology; I/O Psychology in India

## **Unit 2: Job Satisfaction and Work Motivation**

Concept of Job satisfaction and work motivation; Causes of Job Satisfaction; Outcomes of Job Satisfaction, Theories of Work Motivation and Applications

## **Unit 3: Communication in Organizations**

Communication process; purpose of communication in organizations; communication networks; Barriers to effective communication; Managing communication

## **Unit 4: Leadership**

The meaning of leadership; Early approaches to leadership; Contemporary approaches to leadership- Transformational & Transactional Leadership; Leadership in a globalized world; Indian perspective on leadership

## **Unit 5: Organisational Culture**

Organizational Culture; Creating and Sustaining Culture; Creating Ethical Organizational Culture; Creating a Customer-Responsive Culture; Spirituality and Organizational Culture.

### **Readings:**

- Adler, N.J. (1997). Global Leaders; A Dialogue with future history, *Journal of International Management*, 2, 21-33.
- Adler, N.J. (1997). Global Leadership: Women Leaders. *Management International Review*, Vol. 37, *International Human Resources and Cross Cultural Management*, 171-196.
- Chadha, N.K. (2007). *Organizational Behavior*. Galgotia Publishers: New Delhi. Greenberg, J. & Baron, R.A. (2007). *Behaviour in Organizations* (9th Ed.). India: Dorling Kindersley
- Griffin, R.W. & Moorhead, G. (2009). *Organizational Behavior: Managing People & Organizations*. Biztantra publishers
- Robbins, S. P. & Judge, T.A. (2007). *Organizational Behavior*. 12th Edition. New Delhi: Prentice Hall of India.
- Robbins, S. P. & Judge, T.A. (2008). *Essentials of Organizational Behavior*. 9<sup>th</sup> Edition. New Delhi: Prentice Hall of India.
- Singh, K. (2010). *Organizational Behavior: Texts & Cases*. India: Dorling Kindersley

## **DSC-PSY – 4 : INTRODUCTION TO SOCIAL PSYCHOLOGY**

### **Objective:**

- To understand the basics of social psychology and to understand the individual in the social world.

### **Unit 1: Introduction**

Brief history of social psychology (special emphasis on India); Scope of social psychology; Applications of social psychology; Approaches towards understanding social behaviour

### **Unit 2: Individual Level Processes:**

Person perception: attribution-theories (Kelley's, and Jones & Davis), biases and errors; Attitude: formation, change and resistance to change

### **Unit 3: Interpersonal Processes**

Interpersonal attraction; Prosocial behaviour; Aggression

### **Unit 4: Group Dynamics**

Key aspects of groups; Cooperation and conflict; Group decision making

**Unit 5: Social influence**

Conformity: factors influencing conformity, types of conformity; Compliance: types of compliance; Obedience: factors influencing obedience

**Readings:**

- Baron, R.A., Byrne, D. & Bhardwaj, G (2010). *Social Psychology* (12th Ed). New Delhi: Pearson.
- Chadha, N.K. (2012). *Social Psychology*. MacMillan: New Delhi
- Myers, D.G. (2008). *Social psychology*. New Delhi: Tata McGraw-Hill.

**PASS COURSE(BA WITH PSYCHOLOGY)- SKILL ENHANCEMENT COURSES**

**SEC-PSY-1: EMOTIONAL INTELLIGENCE**

**Objective:**

- To understand the concept of emotional intelligence and learn ways of developing it.

**Unit 1: Introduction**

Emotional Intelligence; EQ competencies: self-awareness, self-regulation, motivation, empathy, and interpersonal skills; Importance of Emotional Intelligence

**Unit 2: Models of Emotional Intelligence**

Ability models of EQ; Mixed models of EQ

**Unit 3: Knowing One's and Others' Emotions**

Levels of emotional awareness; Recognizing emotions in oneself; Universality of emotional expression; Perceiving emotions accurately in others

**Unit 4: Managing Emotions**

The relationship between emotions, thought and behaviour; Techniques to manage emotions

**Unit 5: Applications**

Workplace; Relationships; Conflict Management; Effective Leadership

**Readings:**

- Bar-On, R., & Parker, J.D.A.(Eds.) (2000). *The handbook of emotional intelligence*. San Francisco, California: Jossey Bros.
- Goleman, D. (1995). *Emotional Intelligence*. New York: Bantam Book.
- Goleman, D. (1998). *Working with Emotional Intelligence*. New York: Bantam Books.
- Singh, D. (2003). *Emotional intelligence at work* (2 nd ed.) New Delhi: Response Books.
- Sternberg, R.J.(2000). *Handbook of intelligence*. Cambridge University Press

## **SEC-PSY-2: STRESS MANAGEMENT**

### **Objective:**

- In everyday life we experience stress related to various situations. Students will learn how they can make adjustments and manage to cope with stress more effectively.

### **Unit 1: Stress and Sources of Stress**

Stress: Introduction, Nature, symptoms; Sources of stress: environmental, social, physiological and psychological

### **Unit 2: Stress and Illness**

Stress and illness: cardiovascular system, reactivity and illness; immune system reactivity and illness; Stress emotions and hypertension; Stress and cancer

### **Unit 3: Stress and Coping**

What is coping; Functions of coping; Methods of coping: emotional focussed coping and problem focussed coping.

### **Unit 4: Managing Stress - I**

Yoga; Meditation; Relaxation techniques

### **Unit 5: Managing Stress – II**

Biofeedback; Cognitive restructuring; Problem solving

### **Readings:**

- Carr, A. (2004). *Positive Psychology: The science of happiness and human strength*. UK: Routledge.
- DiMatteo, M.R. & Martin, L.R. (2002). *Health psychology*. New Delhi: Pearson
- Neiten, W. & Lloyd, M.A (2007). *Psychology applied to Modern life*. Thomson Detmar Learning.
- Sarafino, E.P. (2002). *Health psychology: Bio psychosocial interactions* (4th Ed.). NY: Wiley.

## **SEC-PSY-3: EFFECTIVE DECISION MAKING**

### **Objective:**

- Students will learn various strategies which will enable them to make good decisions in life.

### **Unit 1: Introduction**

What is decision making? Importance of making good decisions; Strategies for selecting a solution; Characteristics of the decision task; Characteristics of the decision maker

### **Unit 2: Models of Decision Making**

The rational model; Simon's normative model; Garbage can model

### **Unit 3: Decision Making Styles**

Directive; Analytical; Conceptual; Behavioural

### **Unit 4: Decision Making In Interpersonal Context**

Conflict management in interpersonal context; Negotiation techniques in interpersonal conflict

### **Unit 5: Decision Regarding Career and Workplace**

Decisions regarding career, Decision making at the workplace

**Readings:**

- Adler, R.B & Proctor, R.F (2009). *Communication Goals and Approaches*. Wadsworth Cengage Learning, India
- Kreitner, R., Kinicki, A., Buelens, M. (2002). *Organizational Behavior*. Mc-Graw Hill
- Chadha, N.K. & Bhatia, H. (2014). *Career Development-different voices, different choices*. The Readers Paradise: New Delhi.
- Sherfield, R.M., Montgomery, R.J., & Moody, P.G. (2009). *Developing soft skills*. Pearson Education, India.
- Kreitner, R & kinicki, A. (2002). *Organizational Behaviour*. 2<sup>nd</sup> Ed. McGraw Hill Education.

**SEC-PSY-4: EDUCATIONAL PSYCHOLOGY**

**Objective:**

- To understand the applications of psychology in the area of education.

**Unit I: Introduction to Educational Psychology**

Nature, scope and relevance of Educational Psychology; Conceptual and Theoretical Perspectives in Educational Psychology: Behaviouristic, Social Learning, Cognitive perspectives, Humanistic Perspectives, and Constructivism

**Unit 2: Individual Differences and Education**

Differences in Cognitive Styles & Learning Strategies; readiness for learning, classroom achievement, intelligence, creativity, and personality; Socio-cultural Differences: gender, socio-economic status, regional, ethnic and linguistic diversity

**Unit 3: Socio-cultural Differences and Education**

Gender; Socio-economic status; Regional; Ethnic and linguistic diversity

**Unit 4: Effective Teaching and Classroom Management**

Characteristics of Effective Teachers; Teaching methods and issues related to Technological Advances; Classroom Management

**Unit 5: Exceptionality and Special Education**

Conceptualizing Exceptionality: Categorization, Labelling, Educational implications

**Readings:**

- Lahey R.B. Graham J. E., (2000). *An Introduction to Educational Psychology*, 6th Ed., Tata McGraw Hill Publishers, New Delhi.
- Slavin, R. (2008). *Educational psychology: Theory into practice*, (9th ed.). Boston: Allyn and Bacon.
- Santrock John W. (2010) *Educational Psychology*, Inwin Professional Publishers, Delhi.
- Woolfolk Anita (2004) *Educational Psychology*, 9th Edition, Alyyn and Bacon, Boston.

Woolfolk Anita & Woolfolk Hoy Anita (2008) *Educational Psychology*, Pearson, New Delhi

## PASS COURSE(BA WITH PSYCHOLOGY)-DISCIPLINE SPECIFIC ELECTIVE

### DSE-PSY – 1 (A): POSITIVE PSYCHOLOGY

#### **Objective:**

- To introduce the basic concepts of the growing approach of positive psychology and understand its applications in various domains.

#### **Unit 1: Introduction**

Introduction to Positive Psychology; Perspectives on Positive Psychology: Western and Eastern, Character Strengths and virtues.

#### **Unit 2: Positive Emotional States and Processes**

Happiness and Well-being, Positive Affect and Positive Emotions; Resilience

#### **Unit 3: Positive Cognitive States and Processes:**

Self-efficacy; Optimism; Hope; Wisdom; Flow; Mindfulness

#### **Unit 4: Prosocial Behaviour**

Empathy and Egoitism; Portals to altruism; Gratitude; Forgiveness

#### **Unit 4: Applications**

Work, Education, Ageing, Health

#### **Practicum:**

- 2 practicum designed from the syllabus so as to enhance the understanding of the concepts and applications of positive psychology.

#### **Readings:**

- Baumgardner, S.R. Crothers M.K. (2010). *Positive psychology*. Upper Saddle River, N.J.: Prentice Hall.
- Carr, A. (2004). *Positive Psychology: The science of happiness and human strength*. UK: Routledge.
- Peterson, C. (2006). *A Primer in Positive Psychology*. New York: Oxford University Press.
- Seligman, M.E.P. (2002). *Authentic Happiness: Using the New Positive Psychology to Realize Your Potential for Lasting Fulfillment*. New York: Free Press/Simon and Schuster.
- Snyder, C.R., & Lopez, S.J. (2007). *Positive psychology: The scientific and practical explorations of human strengths*. Thousand Oaks, CA: Sage.
- Snyder, C. R., & Lopez, S. (Eds.). (2002). *Handbook of positive psychology*. New York: Oxford University Press.



## **DSE-PSY – 1 (B): INDUSTRIAL/ ORGANIZATIONAL PSYCHOLOGY**

### **Objective:**

- To introduce the basic concepts of I/O psychology and to understand the applications of psychology at the workplace.

### **Unit 1: Introduction**

Industry and organization; Contributions: Taylor, Weber, and Fayol; Contemporary Trends and Challenges; Challenges in the Indian Setting

### **Unit 2: Work Related Attitudes**

Job satisfaction; Organizational Commitment; Organizational Citizenship Behaviour; Work Engagement, Spiritual intelligence

### **Unit 3: Work Motivation**

Theories and application; Indian perspective; Work Motivation: Early theories (Maslow, McClelland); Contemporary theories (Goal setting, Equity)

### **Unit 4: Leadership**

Contemporary perspectives on leadership; Cross-cultural leadership issues; Indian perspective on leadership

### **Unit 5: Communications in Organization**

Function, process and direction of communication; Interpersonal communication; Organizational communication; Barriers to effective communication

### **Practicum:**

- Any 2 practicum based on the syllabus.

### **Reading List:**

- Aamodt, M. G. (2001) *Industrial Organizational Psychology*. India: Cengage Learning.
- Chadha, N.K. (2007) *Organizational Behavior*. Galgotia Publishers: New Delhi.
- Greenberg, J. & Baron, R.A. (2007). *Behaviour in Organizations* (9th Ed.). India: DorlingKindersley.
- Luthans, F. (2009). *Organizational Behavior*. New Delhi: McGraw Hill.
- Muchinsky, P.(2006). *Psychology Applied To Work: An introduction to industrial andorganizational psychology*. NC: Hypergraphic Press.
- Pareek, U.(2010). *Understanding Organizational Behaviour*. Oxford: Oxford UniversityPress

## **DSE-PSY – 02 (A): COMMUNITY PSYCHOLOGY**

### **Objective:**

- To acquaint students about the history & present status of community mental health services and to help them understand the importance of community participation.

### **Unit 1: Introduction to Community Psychology**

What is community psychology; Ecological levels in community psychology; Levels of intervention

## **Unit 2: Core Values in Community Psychology**

Seven core values in community psychology: individual and family wellness, sense of community, respect for human diversity, social justice, empowerment and citizen participation, collaboration and community strengths, empirical grounding.

## **Unit 3: Sense of Community**

Four elements of sense of community; Questions and issues for defining sense of community; Concepts related to sense of community.

## **Unit 4: Qualitative Methods of Community Research**

Common features of qualitative research; Participant observation; Qualitative interviewing; Focus groups; Case studies

## **Unit 5: Quantitative Methods**

Common features of quantitative methods; Quantitative descriptions; Experimental social innovation and dissemination; Randomized field experiments; Non-equivalent comparison group designs; Interrupted time-series designs

### **Suggested reading:**

- Bloom, B. 1973. *Community Mental Health—A critical analysis*. New Jersey: General Learning Press
- Dalton, J.H., Elias, M.J., & Wandersman, A. 2001. *Community Psychology: Linking Individuals and Communities*. Stamford, CT: Wadsworth.
- Duncan, N. 2007. *Community Psychology: Analysis, Context and Action*. Juta and Company Limited.
- Kloss, Hill, Thomas, Wandersman, Elias and Dalton. *Community Psychology*. Wadsworth Cengage Learning.
- Koch, C.H. (1986) *Community Clinical Psychology*. London: Croon Helm.
- Mann, P.A. (1978). *Community Psychology: Concepts and Application*. New York: The Free Press.
- Rappaport, J. (1977.) *Community Psychology: Values, Research and Action*. New York: Holt, Reindhart and Wingston.

## **DSE-PSY – 2 (B): HEALTH PSYCHOLOGY**

### **Objective:**

- To understand the relationship between psychological factors and physical health and learn how to enhance well-being.

### **Unit 1: Introduction**

Introduction to health psychology; Components of health: social, emotional, cognitive and physical aspects; Mind-body relationship; goals of health psychology; Bio-psychosocial model of health

### **Unit 2: Behaviour and Health**

Characteristics of health behaviour; Barriers to health behaviour; Theories of health behaviour and their implications

### **Unit 3: Personality and Health**

Optimism; Type A behaviour; Hostility; Neuroticism; Extraversion; Conscientiousness

### **Unit 3: Stress**

Nature and Sources of stress; Effects of stress on physical and mental health; Coping and stress management

### **Unit 4: Health Management:**

Health-enhancing behaviours: Exercise, Nutrition, safety, managing and controlling pain; Health Protective behaviours; Illness Management

**Practicum:** Any 2 practicum pertaining to the syllabus.

### **Readings:**

- Allen, F. (2011). *Health psychology and behaviour*. Tata McGraw Hill Edition.
- Dimatteo, M. R., & Martin L. R. (2011). *Health psychology. India: Dorling Kindersley*.
- Misra, G. (1999). *Stress and Health*. New Delhi: Concept.
- Sarafino, E.P. (2002). *Health psychology: Bio psychosocial interactions* (4th Ed.). NY: Wiley.
- Taylor, S.E. (2006). *Health psychology*, 6th Edition. New Delhi: Tata McGraw Hill.

## **PASS COURSE(BA WITH PSYCHOLOGY)-GENERIC ELECTIVE**

### **G-PSY – 5: PSYCHOLOGY FOR LIVING**

### **Objectives:**

- To develop an understanding of application of psychology to different spheres of life
- To develop an understanding about the self and the social world

### **Unit 1: Introduction**

What is psychology; Applications of psychology in life: health, work, relationships, education, sports

### **Unit 2: Self and Relationships**

Importance of family and peer groups in one's life; Importance of emotional intelligence; Role of culture

### **Unit 3: Self in Disintegrative Experiences**

Anxiety; Stress; Depression; Coping

#### **Unit 4: Growth and Actualizing Self**

Self-direction; Subjective well-being; Hope; Optimism; Resilience

#### **Unit 5: Understanding the Social World**

Non-verbal communication; Attribution; Impression formation and management; Social influence (conformity, compliance, obedience)

#### **Readings:**

- Atwater, E. & Grover, D. & Karen (1999). *Psychology for living: Adjustment, growth and behavior today*. Prentice Hall.
- Carr, A. (2004). *Positive Psychology: The science of happiness and human strength*. UK: Routledge.

### **G-PSY-6: PSYCHOLOGY OF GENDER**

#### **Objectives:**

- To develop a broader understanding about gender and its dynamics

#### **Unit 1: Introduction:**

Gender role socialization; Gender role and attitudes: affective component, cognitive component and behavioural component; Masculinity and femininity: masculinity and femininity as a global personality trait

#### **Unit 2: Sex Related Comparisons - I**

Sex related comparisons in: cognitive abilities, social domains, moral development

#### **Unit 3: Sex Related Comparisons - II**

Leadership, power and gender; Religiosity and gender; Economic activities and gender; Language and gender

#### **Unit 4: Sex Differences in Health**

Sex differences in: concerns for health, symptom perception, preventive healthcare and mortality; Sex differences in mental health

#### **Unit 5: Issues Related to Gender:**

The relative status of men and women; Gender stereotypes and discrimination; Gender and violence; Changing roles; Women empowerment

#### **Readings:**

- Berk, L. E. (2010). *Child Development* (9th Ed.). New Delhi: Prentice Hall.
- Baron, R.A., Byrne, D. & Bhardwaj, G (2010). *Social Psychology* (12th Ed). New Delhi: Pearson.
- Ember, C. R. and Ember, M. (2003) *Encyclopedia of sex and gender: men and women in the world's cultures*. Kluwer Academic/Plenum Publishers, New York
- Helgeson, V.S. (2006). *Psychology of Gender*. 4<sup>th</sup> Edition. Pearson education















